



We are pleased to be posting for our next leader to fill the Assistant Branch Manager role in our Ladysmith location. Waypoint is a strongly regarded brand in this fast growing community and are looking for a leader to continue to grow this strong branch. Leadership in this location is an important part of our Waypoint strategy because serving clients and growing our business is pivotal to our success. We are looking for someone that is motivated to help us advance our brand and business offerings.

Why choose Waypoint?

Waypoint was locally founded in BC and now operates across 23 locations as one of the largest brokerages in BC. We have a large local presence, but we are also agile and dynamic in how we do business across the country. In 2019, Waypoint joined the Navacord group of brokerages. Navacord is a leading insurance and risk management brokerage firm dedicated to providing expert solutions to customers across Canada. With more than 2,500 employees, Navacord is Canada's 4th largest commercial insurance brokerage. Our organization can provide endless career growth opportunities all across Canada!

We offer

- Excellent benefits
- Favorable vacation policy
- Strong learning culture
- Focus on personal development
- See our website for more details about our unique combination of compensation, commitment to our employees, and culture differentiators

Opportunity details

- It's a great opportunity to put your mark on this busy location
- Develop and implement strong sales techniques to achieve aspirational growth goals
- Build and lead a dynamic team of auto insurance professionals
- Ensure that staff are well-equipped to deliver on ICBC and marketplace changes

Your success attributes

- The successful candidate will have a proven track-record of leading staff
- Offer consistent industry leading customer service that meets the needs of our clients
- Coaching and mentoring will be an important part of this role
- Serving customers with a focus on growing our business is essential
- We are looking for a leader with at least a level 3 license with a minimum of 5 years' experience as a broker and/or manager
- The winning candidate will have a strong background in ICBC and private auto insurance
- Must possess excellent verbal and written communication skills

Our organization offers a positive work environment that will keep you engaged and on your toes, working alongside a great crew! Once you have your foot in the door, we aim to keep you challenged and motivated – trying new things and listening to your ideas.

If you wish to discuss this opportunity, or you want to apply right away, please send your current resume and cover letter to: hrteam@waypoint.ca