

Personal Lines Broker Squamish

WAYPOINT
INSURANCE

NAVACORD®

Squamish | Reporting to: Branch Manager

POSITION OVERVIEW

Think about how exciting it would be to have a career that blends education, sales, and technical savvy! Insurance brokers advise clients on how best to protect their assets. We are focused on attracting the right people to help us change the way insurance is offered. Client preferences on how they purchase insurance are driving the need for change at Waypoint. But we can't do that without great people...and that's where you come in! Join a team that wants to be different, join a team that cares about how we help our customers, join Waypoint so you can help us change insurance!

We are looking for our next associate to fill a **Personal Lines Broker** role in our **Squamish Branch**. Personal Insurance broker is an important part of our Waypoint team because supporting clients is central to our success. Critical to this role is understanding the insurance and lifestyle requirements of our customers so that you can offer solutions that meet their needs.

Signing Bonus - Your choice of Sea to Sky Gondola or (1) Adult 5 Day Edge Card to Whistler Blackcomb, while quantities last.

Why choose Waypoint?

Waypoint Insurance is locally founded in BC and currently operates across 20 locations as one of the largest brokerages in BC. We have a large local presence in the areas we presently serve, and are also agile and dynamic in how we do business across the country. We are looking forward to getting involved and giving back to community of Squamish. In 2019, Waypoint joined the Navacord group of brokerages. Navacord is a leading insurance and risk management brokerage firm dedicated to providing expert solutions to customers across Canada. With more than 2,000 employees, Navacord is Canada's 3rd largest commercial insurance brokerage.

Your Success Attributes:

- Work with a dynamic team of insurance brokers
- Build strong customer relationships in this fast-growing community
- Implement strong sales techniques to achieve aspirational growth goals

This individual enjoys working in a team environment while delivering service through one-to-one customer interactions and bring 2 years' experience to the role. The successful applicant will have a customer service approach that focuses on selling the right products to best protect our clients. This individual enjoys working in a team environment while delivering service through one-to-one customer interactions. If building and maintaining relationships comes natural to you, and you have an inquisitive nature that helps you to truly understand your client's needs, this role may be very appealing to you.

While we value work experience and licensed agents, we are also prepared to help you gain your accreditation if you have the right interpersonal skills that will mean a winning success story for our clients. So, whether you are new to insurance or already have an insurance license, we want to hear from you.

We Offer:

- Comprehensive range of benefits including your birthday off with pay, our commitment to the environment, a student bursary program, generous employee referral program, wellness and more
- Favorable vacation policy starting at 3 weeks
- Strong learning culture
- Focus on personal development
- See our website at waypoint.ca for more details about our unique combination of compensation, commitment to our employees and culture differentiators

Please send resume to hrteam@waypoint.ca

