



We are looking for our next colleague to fill a **Commercial Lines Underwriter** role. This individual would collaborate with an underwriting team to build and retain profitable, long-term accounts for our Commercial Lines producers.

Why choose Waypoint?

Waypoint Insurance was locally founded in BC and now operates across 17 locations as one of the largest brokerages in BC. We have a large local presence, but we are also agile and dynamic in how we do business across the country. In 2019, Waypoint joined the Navacord group of brokerages. Navacord is a leading insurance and risk management brokerage firm dedicated to providing expert solutions to customers across Canada. With more than 1,000 employees, Navacord is Canada's 4th largest commercial insurance brokerage.

We offer

- Excellent benefits
- Favorable vacation policy
- Strong learning culture
- Focus on personal development
- See our website for more details about our unique combination of compensation, commitment to our employees, and culture differentiators

Opportunity Details

- Apply technical underwriting expertise to a wide range of risk types and policy coverages to determine suitability for several in-house programs
- Apply rating and other terms as outlined in program agreements
- Calibrate with our team's underwriting approach and present innovative ideas
- Provide feedback on successes and opportunities to management to assist in strategizing the path forward
- Build trust-based relationships with our Commercial Lines producers
- Assist in tracking aggregate Commercial Lines exposures across multiple contracts
- Provide support for special projects and other duties, as required, consistent with the department's scope

Your success attributes

- Minimum of 2 years of Commercial Lines insurance experience with current knowledge of the state of Commercial Lines rating and coverages
- Previous Lloyd's binding authority experience, particularly in general property/casualty business, would be considered an asset
- Superior customer (broker) service skills is a must-have
- Strong oral and written communication skills

- Ability to multi-task which maintaining efficiency and productivity
- Self-motivation to work independently as well as the ability to form a constructive and supportive part of a team
- Insurance designations are considered assets
- Computer skills, including fluency in Microsoft Excel, Outlook and Word

If you wish to discuss this opportunity, or you want to apply right away, please send your current resume and cover letter to:

Patrick Hickey, Director - Commercial Lines, at phickey@waypoint.ca