



We are looking for our next colleague to fill a Personal Insurance Specialist role. COVID-19 has allowed us to think outside of the box about where our colleagues are located. With the use of Waypoint provided technology, working from home allows you to interact with clients and colleagues just like you are in the office. This role allows for flexibility with either a pure work from home or a home/office hybrid role. Despite being remote, this role is an important part of our Waypoint team because serving clients is central to our success.

Critical to this role is understanding the insurance and lifestyle requirements of our customers so that you can offer solutions that meet their needs, regardless of where you are located. The winning applicant will be a Level 2 licensed broker that can be described as a self-starter. If building and maintaining relationships comes natural to you this role may be very appealing to you.

Waypoint Insurance is locally founded in BC and now operates across 17 locations as one of the largest brokerages in BC. We have a large local presence, but we are also agile and dynamic in how we do business across the country. In 2019, Waypoint joined the Navacord group of brokerages. Navacord is a leading insurance and risk management brokerage firm dedicated to providing expert solutions to customers across Canada. With more than 1,000 employees, Navacord is Canada's 4<sup>th</sup> largest commercial insurance brokerage.

Our organization offers a positive work environment that will keep you engaged and on your toes, working alongside a great crew! Once you have your foot in the door, we aim to keep you challenged and motivated – trying new things and listening to your ideas.

If you wish to discuss this opportunity, or you want to apply right away, please send your current resume and cover letter to:

[waypointcareers@waypoint.ca](mailto:waypointcareers@waypoint.ca)